



## GenCom Transceivers



Trifecta Networks offers fully compatible, OEM quality transceiver solutions at incredible savings. GenCom branded optics are solely sourced from our trusted, ISO Certified business partner and leader in the field of optical network connectivity. This alliance provides our customers with exceptional, consistent, predictable performance and reliability.

### Value

*Lower total cost of ownership maximizes budget, allowing completion of additional critical projects*

- Save 60-90% off OEM retail prices
- Lifetime advanced replacement warranty
- Free, USA-based pre- and post-sales technical support
- Customized solutions not offered by OEM's eg. Dual manufacturer coded DAC's

### Compatibility

*100% OEM compatibility including exact same form and fit*

- Built to same MSA (Multisource Agreement) as OEM
- 100% application tested
- EEPROM's individually coded to be recognized and functionally identical to OEM, includes DOM support

### Reliability

*Maximum uptime even in most demanding environments*

- 1/10 Gig optics are manufactured to EXT Temp range (0-85 degrees)
- Proper heat sinking and rugged cases

### Performance

*Consistent and predictable quality*

- Meet or exceed OEM specs
- Manufactured in ISO-certified factory with tight QC

Great availability on a wide variety of optics including 1/10/25/40/100GB optics, DAC's and AOC's.

Best of all...The use of third-party optics does **NOT** void OEM warranty or support.

*"We've observed that network OEMs and their channels use aggressive sales tactics to scare enterprises away from third-party optics, claiming it is 'illegal' to use them, or that it will 'void the warranty.' This is simply not true."*

Source: How to Avoid the Biggest Rip-Off in Networking, August 2017