

SAVING YOUR BUDGET – ONE CONNECTION AT A TIME

While connectivity may seem like a small piece of your network, your network can't run without it. And there are lots of pieces – which means they can add up. This is an opportunity to save a lot of money over time with your cabling, optics and cable management needs. Saving money doesn't mean having to give up quality, though – reliability, performance and value can all come together.



Retail Customer

A supplier of hardware, tools and industrial materials that carries over 7,000 products needs massive warehouse space and connectivity to keep their supply chain moving efficiently. As their cabling partner, we made sure they had their copper and fiber cabling and cable management covered.

SAVED \$1,622,498



Education Customer

When a K-12 school district came to us and asked us to help them save money on their optics and fiber cables, we knew we could help. Delivering information to the students, teachers and parents is essential in the success of the district. With constant struggles in their budget, this allowed them a savings to help educate their students.

SAVED \$241,945



Healthcare Customer

A healthcare system that operates 10,000 beds in 40 states has a constant need for moves, adds and changes. Working with their IT staff, we saved them money on their optics and fiber needs so they could focus more of their budget on improving patient care.

SAVED \$266,630



Commercial Customer

Headquartered in Virginia but with 17 other sites throughout the country, this customer's network is vast. These construction professionals need to collaborate and share designs throughout their network quickly. We were able to help them do this while saving them money on their premise wiring and patch cabling.

SAVED \$107,050



Museum Customer

The world's largest museum and education complex has a network that uses lots of connectivity. The use of simulations, information dissemination at exhibits, and signage creates a great need on the network from many different areas. Optics and fiber cabling become an essential part of keeping this museum up and running.

SAVED \$302,205