



## What makes us unique

- ▶ Hybrid approach blending world-class certified pre-owned offerings with a robust catalog of OEM partnerships and global services capabilities
- ▶ Specializing in the entire IT lifecycle from procuring and deploying to maintenance and disposal of equipment
- ▶ IT solutions provider with a 20-year track record helping IT professionals maximize their returns on technology investments
- ▶ We are a collection of hyper-responsive IT experts driven by a passion for providing an unrivaled customer service experience every time



### Certified Pre-Owned

- ▶ Cisco, Avaya, Extreme, Polycom, and many more
- ▶ Transceivers (pre-owned and third party)
- ▶ Lifetime Advanced Replacement Warranty
- ▶ Massive inventory ready to ship
- ▶ Rigorous testing, highest quality and reliability
- ▶ Up to 90% off list prices
- ▶ Pre- and post-sales support



### OEM Partnerships

- ▶ Juniper, HPE, Palo Alto, Mist, Fortinet, Dell, Ruckus, and many more
- ▶ Pre-sales engineering support, design, architecture, and options
- ▶ Proof of concept, solution development, and support
- ▶ Support contract and renewals
- ▶ Demo equipment



### Professional Services

- ▶ Staging and configurations
- ▶ Installations and rollouts
- ▶ Site and wifi audits
- ▶ Break/fix
- ▶ Project management
- ▶ Staff augmentation
- ▶ Structured cabling
- ▶ Logistics services



### Maintenance Solutions

- ▶ Lower-cost, flexible alternatives to OEM support
- ▶ Focus on legacy/post OEM warranty equipment
- ▶ Sparing programs
- ▶ Repairs and refurbishment
- ▶ Rentals
- ▶ EOL product support



### IT Asset Disposition

- ▶ Valuations, buybacks, and trade-ins
- ▶ Decommissioning
- ▶ Data destruction
- ▶ Recycling
- ▶ Remarketing
- ▶ Consignment programs