

PROFESSIONAL SERVICES
ON-SITE IMPLEMENTATION

HEALTHCARE ORGANIZATION UTILIZES TRIFECTA'S ON-SITE IMPLEMENTATION SERVICES TO REFRESH **206 UPS AND PDU UNITS AT FIVE FACILITIES**

SITUATION OVERVIEW:

- Large (\$12B) multi-state healthcare organization
- Manages a large network of hospitals, physician practices, outpatient facilities and urgent care centers
- Customer needed a partner to install, configure, and standardize 206 Eaton UPS units and PDUs across five facilities
- Facilities are patient-focused, so the project demanded zero downtime and careful scheduling
- Goal was to ensure that all five locations were refreshed within 30 days



INSTALLED, CONFIGURED,

+ STANDARDIZED

103PSs



TRIFECTA SOLUTION:

TRIFECTA'S DEVELOPED A COMPREHENSIVE PLAN FOR A UPS + PDU REFRESH:

- On-site engineers installed, standardized, and configured 103 UPS units and 103 PDUs throughout the five facilities
- Integrated associated accessories such as rackmount kits, environmental monitors, and network cards
- Performed hot-swappable battery replacements, firmware upgrades, and complete UPS swaps where necessary
- Decommissioned and recycled outdated units at certified local e-waste partners, ensuring compliance with sustainability requirements

CLIENT OUTCOME:

- Project was successfully completed in 2-weeks, without impacting patient care or office operations
- Trifecta team adhered to the healthcare system's strict scheduling and change-control protocols
- Completed work during after-hours windows, when required by operational needs
- Delivered comprehensive documentation, including installation reports, serial numbers, and closeout updates during weekly conference call
- Became a preferred IT vendor for Professional Services with additional projects on the horizon, including break-fix support with same-day/next-day SLA for the five locations throughout Florida

COMPLETED IN 2 WEEKS

WITH NO PATIENT OR OFFICE IMPACT



This refresh is a significant milestone for us. The successful replacement of the Biomed UPS units ensures that our systems remain resilient and reliable, ultimately enhancing the quality of care we can provide. Your teamwork, attention to detail, and commitment to excellence have made this project a success. Thank you all for your efforts and collaboration. - SR. MANAGER, INFORMATION TECHNOLOGY